

CONFERENCE TYPE: Not Applicable

DATE & TIME:

Request for Quotes Amendment #2

Solicitation Number: USC-RFQ-3629-AS

Date Issued: May 21, 2020

Procurement Officer: Ashley Kennedy-Shell

Phone: 803-777-4115

E-Mail Address: abk@mailbox.sc.edu

LOCATION: Not Applicable

Mailing Address 1600 Hampton Street; Ste 606 Columbia, SC 29208

DESCRIPTION: Furnish, Deliver, and Install Nursing Lab Compatible with Gaumard Simulator Equipment USING GOVERNMENTAL UNIT: UNIVERSITY OF SOUTH CAROLINA SUMTER

| (As appropriate, see "Conferences - Pre-Bid/Proposal" & "Site Visit" provisions) | | | | | | | | | | |
|--|--|--|--|--|--|--|--|--|--|--|
| Submit Questions by: May 18, 2020 at 11:00 AM EST Submit Quotes by Email to: abk@mailbox.sc.edu Submit Quotes by: May 26, 2020 at 11:00 AM EST | | | | | | | | | | |
| | | | | | | | | | | |
| You must submit a signed copy of this form with Your Offer. By signing, You agree to hold Your Offer open for a minimum of thirty (30) calendar days a | | | | | | | | | | |
| NAME OF OFFEROR | Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror. The entity named as the Offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, i.e., a separate corporation, partnership, sole proprietorship, etc. | | | | | | | | | |
| (full legal name of business submitting the offer) | | | | | | | | | | |
| AUTHORIZED SIGNATURE | DATE SIGNED | | | | | | | | | |
| (Person must be authorized to submit binding offer to contract on behalf of Offeror.) | | | | | | | | | | |
| TITLE | STATE VENDOR NO. | | | | | | | | | |
| (business title of person signing above) | (Register to Obtain S.C. Vendor No. at www.procurement.sc.gov) | | | | | | | | | |
| PRINTED NAME | STATE OF INCORPORATION | | | | | | | | | |
| (printed name of person signing above) | (If you are a corporation, identify the state of incorporation.) | | | | | | | | | |
| OFFEROR'S TYPE OF ENTITY: (Check one) | (See "Signing Your Offer" provision.) | | | | | | | | | |
| Sole Proprietorship Partnership | Other | | | | | | | | | |
| Corporate entity (not tax-exempt) Corporation (tax-exempt) | Government entity (federal, state, or local) | | | | | | | | | |

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| HOME OFFICE ADDRESS (Address for Offeror's home office / principal place of business) | | | | | NOTICE ADDRESS (Address to which all procurement and contract related notices should be sent.) (See "Notice" clause) | | | | | | |
|--|--|---|--|------------------------------------|---|--|-------------------------|------------------|-----------|-------------------------|--|
| | | | | | Area Code - Number - Extension | | | | | | |
| | | | | | | E-mail Address | | | | | |
| PAYMENT ADDRESS (Address to which payments will be sent.) (See "Payment" clause) | | | | | ORDER ADDRESS (Address to which purchase orders will be sent) (See "Purchase Orders and "Contract Documents" clauses) | | | | | | |
| Payment Address same as Home Office AddressPayment Address same as Notice Address (check only one) | | | | | | Order Address same as Home Office AddressOrder Address same as Notice Address (check only one) | | | | | |
| ACKNOWLEDGMENT OF AMENDMENTS Offerors acknowledges receipt of amendments by indicating amendment number and its date of issue. (See "Amendments to Solicitation" Provision) | | | | | | | | | | | |
| Amendment No. | Amendme Issue Dat | | endment No. | Amendmei Issue Date | | Amendment No. | Amendment Issue Date | Amendment No. | | Amendment Issue Date | |
| PAYMENT (See "Discount for Prompt Payment" clause) | | | | , | | Days (%) | | | | alendar Days (%) | |
| PREFERENCES - A NOTICE TO VENDORS (SEP. 2009): On June 16, 2009, the South Carolina General Assembly rewrote the law governing preferences available to in-state vendors, vendors using in-state subcontractors, and vendors selling in-state or US end products. This law appears in Section 11-35-1524 of the South Carolina Code of Laws. A summary of the new preferences is available at www.procurement.sc.gov/preferences . ALL THE PREFERENCES MUST BE CLAIMED AND ARE APPLIED BY LINE ITEM, REGARDLESS OF WHETHER AWARD IS MADE BY ITEM OR LOT. VENDORS ARE CAUTIONED TO CAREFULLY REVIEW THE STATUTE BEFORE CLAIMING ANY PREFERENCES. THE REQUIREMENTS TO QUALIFY HAVE CHANGED. IF YOU REQUEST A PREFERENCE, YOU ARE CERTIFYING THAT YOUR OFFER QUALIFIES FOR THE PREFERENCE YOU'VE CLAIMED. IMPROPERLY REQUESTING A PREFERENCE CAN HAVE SERIOUS CONSEQUENCES. [11-35-1524(E)(4)&(6)] | | | | | | | | | | | |
| PREFERENCES - ADDRES provided below. An in-state Preference (11-35-1524(C)(1) be beneficial, if you are claim In-State Office Address In-State Office Address | office is nece 1)(iii)). Accord ning the Resic s same as Ho | essary to cl lingly, you n dent Subcor me Office A | elaim either must provid ntractor Pre Address | r the Resident de this informat | t Vend ation to | lor Preference o qualify for the | (11-35-1524(C)(1 |)(i)&(ii)) | or the Re | esident Contractor | |

PAGE TWO (SEP 2009)

End of PAGE TWO

QUESTIONS FROM OFFERORS - AMENDMENT (JUN 2017)

The solicitation is amended as provided herein. Information or changes resulting from questions will be shown in a question-and-answer format. All questions received have been reprinted below. The "state's response" should be read without reference to the questions. The questions are included solely to provide a cross-reference to the potential offeror that submitted the question. Questions do not form a part of the contract; the "state's response" does. Any restatement of part or all of an existing provision of the solicitation in an answer does not modify the original provision except as follows: underlined text is added to the original provision. Stricken text is deleted. [02-2A097-1]

PURPOSE OF AMENDMENT

The purpose of Amendment 2 is to include answers for questions received prior to deadline for questions about the solicitation.

1. Please further define the requirement for compatibility with Gaumard S3101.PK.M /Scope of Work Line Item #3 - Manikin Integration Control Area. Are you asking for full manikin data integration, including seamless data log and event capture?

Yes, full manikin integration, data log and event capture is needed.

2. Per Clause #07-7B115-1, please identify any required permits or inspection fees, either anticipated or potential.

Offerors shall disregard clause LICENSES AND PERMITS on page 75.

3. Can respondents propose modifications/request changes to the RFP's terms and conditions?

Offerors shall bid as specified.

4. Please confirm if offers can be submitted solely by email? Are paper/print copies by mail required?

The answer to this question is provided in the original solicitation:

- Page 1 of the solicitation.
- 5. How many rooms do you wish to record?

Two rooms.

6. How many simultaneous recordings to you intend to capture?

We may need to record both rooms simultaneously.

7. Do you have a floorplan available? If so, could you please provide us?

There will be two adjacent Sym-Lab rooms, about 12x12 feet each, with one-way windows for instructor monitoring.

8. Do you plan to capture patient monitors in the spaces? If so how many?

We would need to capture one monitor per room.

9. What kind of simulations do you intend to run (high-fidelity, standardized patients, OSCEs, etc.)?

We would run high fidelity simulations and add standardized patients over the next 2 years. We do not currently record OSCEs.

10. You outlined control stations in the bid, how many control stations would you like?

We need to be able to record each room individually which I would think would necessitate two stations but in the same control room.

11. Are you looking for basic functionality of recording and debriefing or a more robust system with a fully outfitted Learning Management Solution (LMS)?

We need basic recording with the ability to show videos to students on a monitor during debriefing.

12. Do you plan to live view the sessions as they take place as part of the workflow?

Yes, we need to be able to have a group of students watching the sessions live from another classroom.

13. We noticed that you include Sony PTZ cameras along with other specified AV equipment in the bid. Are you open to substitute products with similar functionality?

We are open to other products as long as they have the same functionality.

14. Are you looking for a cloud-based solution or an on-premise solution for data centralization?

We can work with a cloud based system for sharing videos and live streaming as needed. If the on-premise solution works as well then that is fine provided enough storage is available.

15. Is the 30 day item delivery date set (pg. 12)? With the current COVID-19 situation we are curious to learn more about your desired timeline and if you are open to receiving/installing the system in a different timeframe.

We are seeking to have the project completed by June 30, 2020.

16. We noticed in the RFP that you directly outline a preferred vendor for the solution. Have you spoken to other vendors about bid submissions as well?

The purpose of this solicitation is to seek competition. The University prepared the specifics/scope of work based on the needs of University. It is in the University's best interest to seek competition, and in doing so, welcomes bids from all qualified vendors.

17. We do not furnish LCD TV screens, windows computers, or pull cabling to set the POE drops as part of our solution. Are you open to purchasing this equipment yourself?

Offerors shall bid as specified.

18. We would like to verify that per Page 1, the University is accepting emailed submissions of the bid responses, rather than requiring a physical copy be mailed in?

The answer to this question is provided in the original solicitation:

- Page 1 of the solicitation.
- 19. Would the University consider extending the due date of the bid, to allow us time to review the answers to the above questions, and to also allow time for a considered response based on those answers?

The answer to this question is provided on the first page of Amendment 2.

-End of Amendment 2-